ECTA

Responsible Care®
OUR COMMITMENT TO SUSTAINABILITY

ECTA CONFERENCE 2009

Implementing the ECTA Responsible Care Scheme in the European Chemical Land Transport Industry

Responsible Care

Fecc

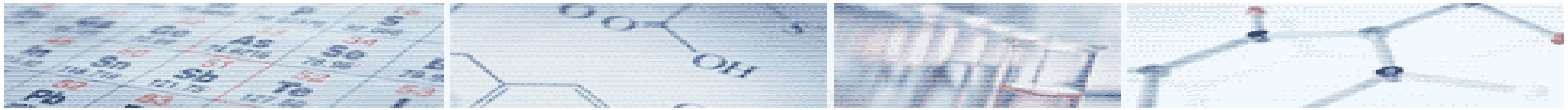
The European Association of Chemical Distributors

Responsible Care in European Chemical Distribution

Hendrik Abma

Director General

European Association of Chemical Distributors (FECC)



ECTA Conference – 13 February 2009

Content

- Chemical Distribution & Responsible Care
  - An International Perspective
- Partnership in the Chemical Supply Chain
  - Agreements between our Associations
- Responsible Care in FECC
  - Implementation of RC in Europe
  - FECC European RC Programme
- Conclusion & Outlook

Chemical Distribution Internationally

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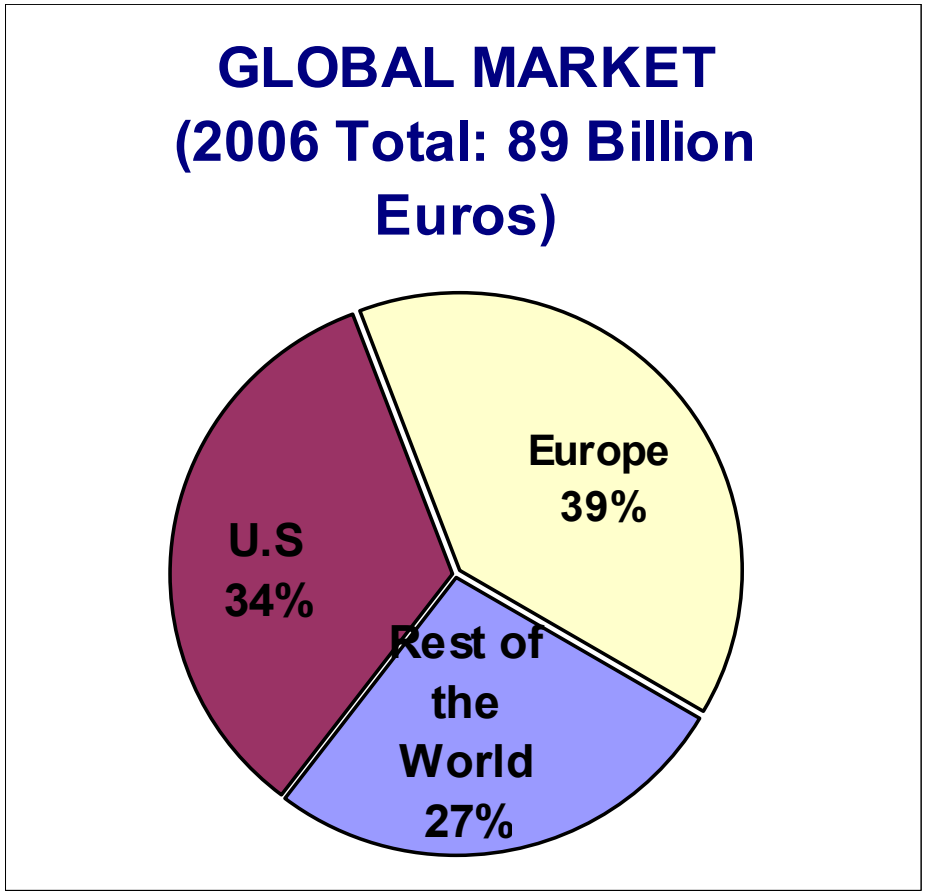

Source: Chemagility (Farnham, UK)

	Europe	Europe + Americas*
No. distributors	1.128	1.549
Turnover (Billion €)	30	58
No. employees	33.000	67.757
No. sites	1.483	3.504
No. shipments (in Millions)	6	12

Source: FECC statistics 2008

** US, CAN, MEX, BR*

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ICCTA
International Council of Chemical Trade Associations

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International Council of Chemical Trade Associations

- Members:
  - 17 European NAs & FECC – **Responsible Care**
  - 4 American NAs (US, Can, BR, Mex) - **Responsible Distribution**

- Objectives:
  - Representation at international level (UN, WHO, WTO, ICCA etc.)
  - Promotion of Responsible Care / Responsible Distribution

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ICCTA
International Council of Chemical Trade Associations

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Joint RC/RD Programme (2005)

- Covers Responsible Care & Responsible Distribution
- Milestones:
  - Annual collection of KPIs from 100% of RC member companies by the year 2009
  - Membership of the RD/RC Programme condition of membership
  - Introducing Mandatory Third Party Verification (TPV) by the year 2009

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Partnership in the supply chain

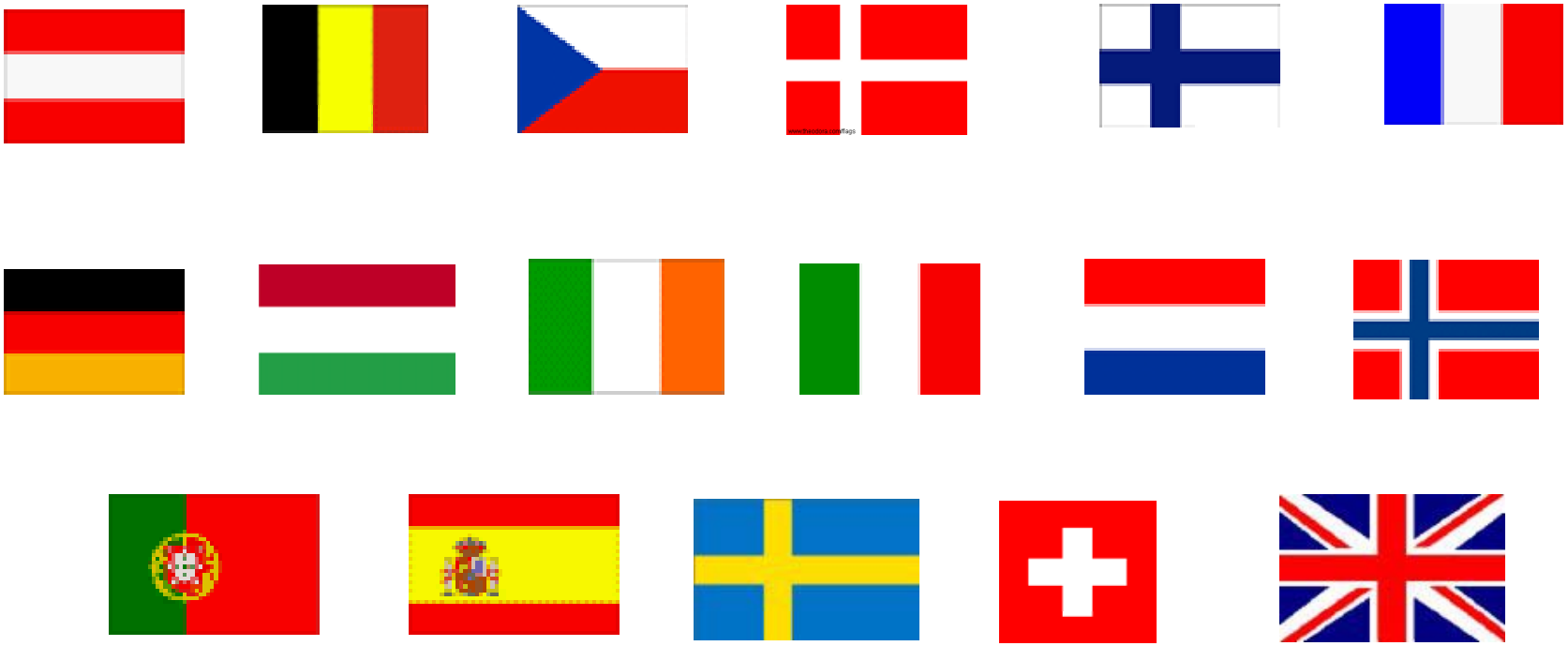
- ICCA/RCLG - ICCTA MoU 2009 (to be signed)

- Cefic-FECC RC partnership agreement (1999) – 10 years anniversary!
  - Partnerships at national level

- Cefic-FECC jointly developed SQAS Distributor/ESAD (2004) - A measurement of the commitment of distributors to RC

National Associations 17

(Including Switzerland and Norway)



Company Members 32

ALGOL OY AB
AVANTEC
AZELIS
BANG & BONSOMER
BIESTERFELD
BRENNTAG HOLDING GmbH
BTC Europe
CALDIC CHEMIE BV
CAMPI Y JOVE
C.H. ERBSLÖH KG
DIPOL Chemical International Inc
EIGENMANN & VERONELLI SpA
GROLMAN GROUP
HARKE GROUP
Aug. HEDINGER GmbH & Co. KG
NEOCHIMIKI S.A.
HSH Chemical Distribution Group
IMCD Group
KRAHN CHEMIE GmbH
NORDMANN RASSMANN GmbH
OMYA (Schweiz) AG
ORKA d.o.o
PENTA CHEMIKALIEN GmbH
QUIMIDROGA S.A.
QUIMITECNICA.COM
R2 Group
SAFECHEM EUROPE GmbH
TENNANTS DISTRIBUTION Ltd.
TER HELL Group
UNIVAR Europe Ltd
WARWICK INTERNATIONAL GROUP
WELDING GmbH & Co. KG

Implementation of RC in Europe

- At national level, the FECC NAs developed national RC programmes in line with ICCTA

- In order to obtain the right to use RC logo, NA must:
  - Comply with the Guidelines
  - Sign partnership agreement with local chemical producers association, endorsed by FECC & CEFIC

- FECC RC Committee
  - Coordination & promotion of RC
  - Yearly collection and review of KPIs
  - Annual RC seminar / workshop

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Implementation of RC in Europe

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- **2007 Data National Associations**
  - RC as **condition of membership** (5 NA of 17)
  - **Mandatory Third Party Verification** (6 NA of 17)
  - Companies committed to RC (**40%** - 456 of 1.128)
  - RC companies submitted KPIs (**78%** - 353 of 456)
  - Sites RC Members (**50 %** - 737 of 1.483)
  - Employees RC Members (**64 %** -21.464 of 33.368)

- **Conclusion:** Substantial differences in progress in Europe, advancement in Americas

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Responsible Care in FECC

- **Outcome of Review of RC in FECC** (Nov 2007)
  - FECC to play a larger role in RC
  - Increase resources - RC Manager
  - Tailor-made RC for Chemical Distribution required

- **FECC European RC Programme** (Nov 2008)
  - Distributors in countries where no NA is present
  - NAs needing support with RC implementation (e.g. NA applying manufactures' RC programme)
  - Distributors operating in several European countries

FECC European RC Programme

❑ Reasons for FECC European RC Programme

- Companies operating in countries with no NA
- Chemical Distributors using manufactures' programme
- Little progress & need to improve credibility of RC
- Recognition by customers & suppliers
- Harmonisation of National RC Programme
- Take advantage of rapid growth of SQAS/ESAD

FECC European RC Programme

FECC European RC Programme

- In line with the ICCTA Joint RC/RD Programme
- National Programmes fully integrated
  (If company is RC in one NAs, this company is on equal footing with FECC RC Programme in that country)

Requirements

- The CEO letter of commitment
- Annual reporting of KPIs
- Mandatory Third Party Verification
- Improvement Action Plan
- Regular exchange of views and experiences on RC

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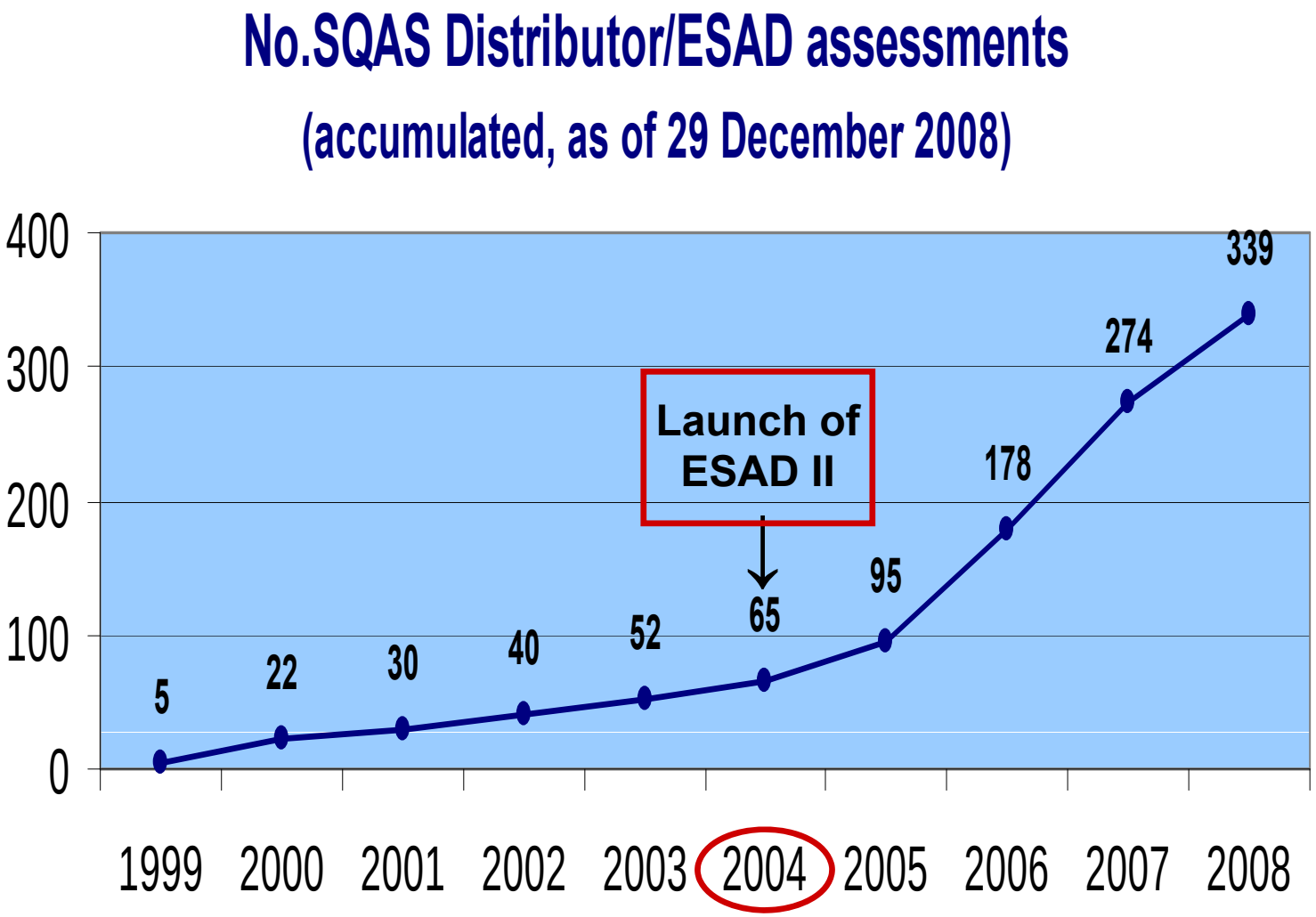
❑ Third Party Verification

- Every 3 years in the controlling office / HQ site and, where applicable, at least one sample operational centre (with rotation system):
  - Each country of operation in case of multinational
  - The country where the company is applying for the logo
- TPV will be carried out using SQAS Distributor / ESAD *or* a similar system

FECC European RC Programme



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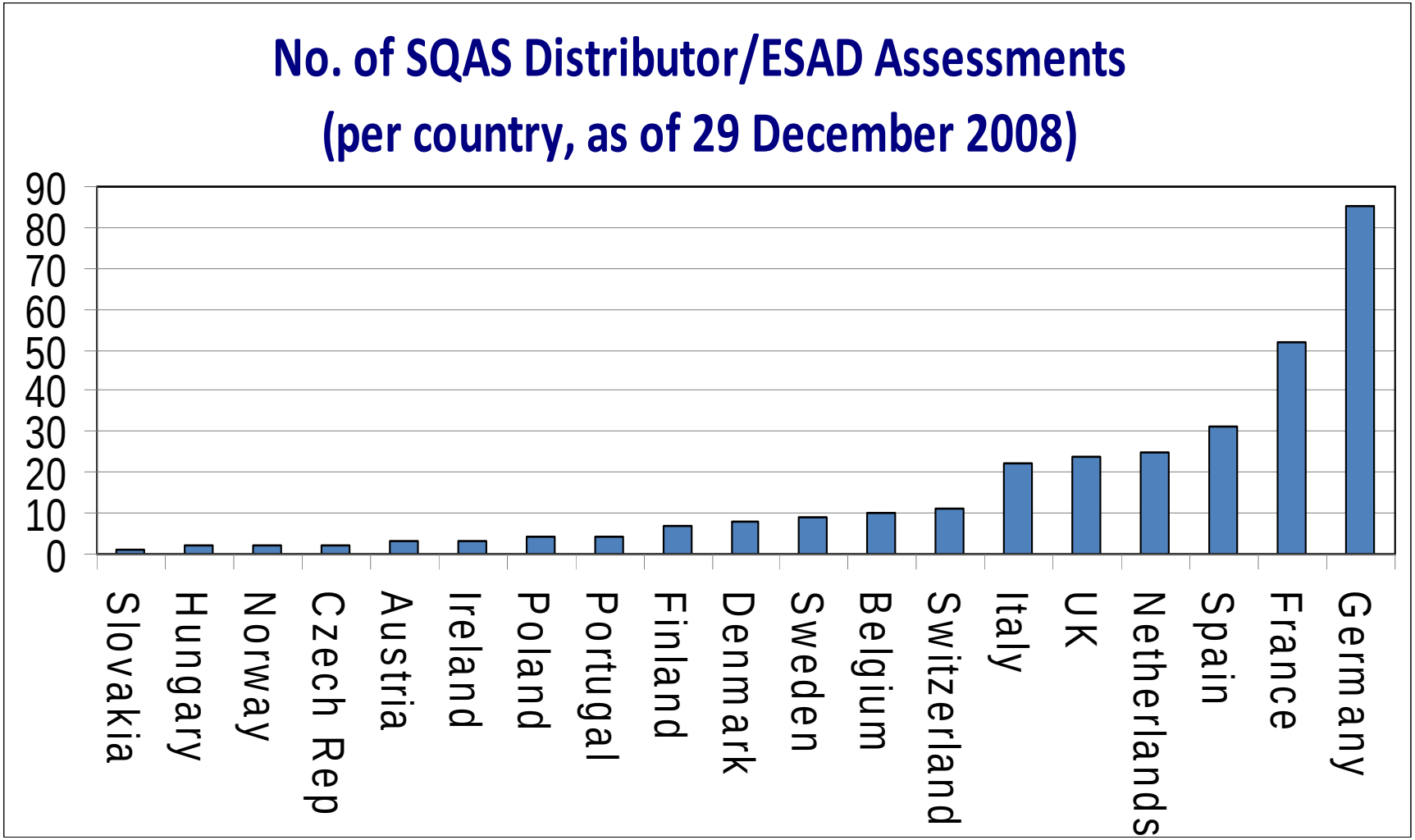
FECC European RC Programme



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Conclusion & Outlook

- FECC welcomes ECTA RC Programme for chemical transport companies!
  - Similarities with FECC RC Programme
  - SQAS excellent tool for RC - TPV

Outlook

- How to adapt to consolidation in industry (Pan-European & Global) ?
- Externally: “Our commitment to sustainability”
- Internally: Business Benefits of RC

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2009: FECC celebrates its 55th anniversary

Fecc annual congress

Hilton Kalastajatorppa, Helsinki

22/24 June 2009

'09

"REACH-ing excellence in the supply chain"

Key Note Speaker: ***Geert Dancet***, Executive Director, European Chemical Agency (ECHA)

High Level speakers from industry incl. ***Jerome Burtin***, Norbert Dentressangle

www.fecc-congress.com

Thank you for your attention!

www.fecc.org